



# PRICE AND RENTAL BREAKDOWN

## **SECURITY DEPOSIT - \$500.00 (Theater Rentals) or \$300.00 (Gallery Rentals)**

- Security deposit required to *hold* date (nontransferable and nonrefundable) but will be reimbursed (or applied to the remainder of the final bill) if no damages occur to the theater or premises during tenant use, if the Theater Rental Agreement and House Rules have not been violated, and all payments are made on time and in full.

**MONDAY THROUGH THURSDAY RENTALS** – Ten (10) percent discount offered for Performance, Concert, and Apron Packages.

## **RENTAL PACKAGE FEES**

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### **PERFORMANCE PACKAGE (five (5)-hour block) - \$4,250.00**

- Begins with the opening of the building two (2) hours before show, two (2) hours of show, and ends after one (1) hour of strike.
- Rate of \$700.00 per hour will be incurred when a performance runs over allotted time.
- Included:
  - One (1) house manager
  - One (1) set of ushers
  - Administration, Cleaning, and Overhead
  - Concession stand will be open
  - Use of repertory light and soft goods plot (specialized plots will incur extra cost)
  - One (1) technical director
  - One (1) set of reserved seat tickets
  - Use of in-house sound equipment.
  - Crew (above base) and security are extra
  - Three (3) base technical staff

### **SCHOOL PERFORMANCE PACKAGE (four (4)-hour block) - \$2,300.00**

- Begins with the opening of the building two (2) hours before show, one (1) hour of show, and ends after one (1) hour of strike.
- Rate of \$350.00 per hour will be incurred when a performance runs over allotted time or extra shows are added.
- Additional \$700 for grades 7 thru 12
- Limited to bussed-in student audiences only, Monday through Thursday, during school hours only.
- Included:
  - One (1) house manager
  - Limited usher staff
  - Use of repertory light and soft goods plot (specialized plots will incur extra cost)
  - Crew (above base) and security are extra
  - One (1) technical director
  - Administration, Cleaning, and Overhead
  - Up to Three (3) base technical staff

### **CONCERT PACKAGE (nine (9)-hour block) – \$6,250.00**

- Begins with the opening of the building six (6) hours before show, two (2) hours of show, and ends after one (1) hour of strike. An hourly rate of \$700.00 per hour will be incurred when a performance runs over allotted time. Will include a 30-minute paid meal break for Strand staff every four (4) hours. Includes the same as a Performance Package rental plus:
  - Three (3) additional base technical staff
  - Use of follow spots

### **APRON PACKAGE (four (4)-hour block) – \$1200.00**

- Begins with the opening of the building two (2) hours before show, one (1) hour of show, and ends after one (1) hour of strike. An hourly rate of \$200.00 per hour will be incurred when a performance runs over allotted time.
- \$50.00 added for every 100 people over 400 people
- House lights only
- Included: Two (2) staff [one (1) front of house and one (1) backstage]

## **GALLERY/LOBBY FEES**

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### **GALLERY - \$250.00 per hour**

- One (1) month prior to event, payment in full is due along with proof of certificate of liability, valid copy of homeowner's insurance, or proof of event insurance. Payment plan is not available for Gallery rental.
- Four (4) hour minimum rental required
- Limited to room capacity of 135 people
- Set up of room and use of in-house tables and chairs
- Use of Lobby when available.
- Use of caterer's kitchen
- Crew/staff are extra

### **GALLERY (with rehearsal or show rental) - \$100.00 per hour**

- Fees and payment schedule included with Theater Rental Agreement
- Same as gallery rental.
- Three (3) hour minimum rental required

### **LOBBY (with rehearsal) - \$25.00 per hour**

- Fees and payment schedule included with Theater Rental Agreement with hours to coincide with rehearsal or Gallery time(s).

## **REHEARSAL FEES**

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### **BASIC REHEARSALS - \$250.00 per hour**

- Basic rehearsal calls will start when the first person of tenant group is admitted into building and ends when the last person leaves. Will include a 30-minute paid meal break for Strand staff every four (4) hours.

- Basic rehearsals do not include use of lobby and no audience is permitted; there is to be no lighting, sound, or complex staging.
- Limited to groups of 75 people or less
- One (1) staff member on duty

### **TECH/DRESS REHEARSALS - \$350.00 per hour**

- Tech/dress rehearsal calls will start when the first person of tenant group is admitted into building and ends when the last person leaves. Will include a 30-minute paid meal break for Strand staff every four (4) hours. Tech/dress rehearsals do not include use of lobby and no audience is permitted, and full staging is used.
- One (1) staff member on duty
- Three (3) base technical staff
- Crew and other staff (above base) are extra

### **ADDITIONAL SERVICES PROVIDED AND FEES**

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Technical Director, House, or Facilities Manager - \$39.00 per hour

Stage hands - \$28.00 per hour

Ushers/house staff - \$12.00 per hour

- All house equipment must be operated by employees of Strand Ventures, Inc.
- All above costs are for staff needs above base-provided staff, are per hour, and are at the sole determination of Strand management
- Security will be at the discretion of the Strand management with tenant being assessed associated fees
- Every four (4) hours, a 45-minute paid meal break will be provided, with a minimum call of four (4) hours
- All calls within a day must be continual throughout the day.
- Overtime is time and one half (1 1/2) and is incurred as follows:
  - o Between the hours of 2:00 a.m. and 8:00 a.m.
  - o On holidays (New Year's Day, Easter, Memorial Day, Fourth of July, Thanksgiving, Christmas)
  - o By invasion into swing time (between work ending one day and work beginning the next, there must be an eight (8) hour "swing" period)

Follow Spot - \$35.00 per unit (two (2) available) per event (crew not included)

Use of orchestra pit - \$400.00 per event

Photo shoot - \$300.00 of up to 2 hours

Service for all tickets handled by the Strand box office - \$4.00 per ticket

Ticketing: Service for all tickets handled by the Strand box office, internet or call center - \$4.00 per ticket

Reprinting of tickets due to tenant error or request - \$500.00 per each date and time

Discount for using Strand box office to sell tickets - \$350.00 per each date and time

Additional service charge to renter for ticket prices \$1 per ticket for every \$40 of ticket price over \$35.00

Sales Tax of 7% will be deducted from the ticket price for all ticket sold by the Strand.

All tickets must be produced and acquired thru the Strand Theater

Prearranged use of telephone line - \$25.00 plus long distance fees

Dance recital surcharge (Covers setup and ASCAP fees) - \$900.00 per event

Rental of Dance Floor (No Rosin Allowed) - \$300.00 per event

Rosin Surcharge - \$25.00 per day

Ten (10) percent of gross on all merchandise sales (minimum \$50.00 per 5 foot table) [waived with proof of 501(c)(3)nonprofit status]

### **PLEASE NOTE**

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- All rates, plans, and terms are subject to change without notice and are set forth by the Strand Ventures, Inc., Board of Directors and are not negotiable. Strand Ventures, Inc., is non-profit, and all charges are based on break-even analysis.
- Broadcast rights to any recordings made in the Strand will be assessed a fee.
- Rental and use of outside equipment must be cleared and organized through the Technical Director.
- Extra fees will be assessed on an as-needed basis, as determined by Strand management.
- The tenant, upon signing the contract, agrees to pay all costs accrued during an event, even if above the estimated cost; prior notification will be made when possible.
- Deposits and payments prior to the event will reflect the estimated cost at time of contract signing.
- Technical information due one (1) month prior to event.
- Tenant cannot advertise event(s) prior to signing contracts. Use of Strand logo is prohibited without copy approval by Strand management.

### **PAYMENT INFORMATION**

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- A written request for date must be submitted on letterhead in order to start the reservation process.
- Security deposit of \$500.00 (or \$300.00 for gallery rentals) is required in order to secure date. Payments are nontransferable and nonrefundable.
- Signed Theater Rental Agreement and House Rules, a Certificate of Liability (in the amount of \$2,000,000.00 naming Strand Ventures, Inc., as additional insured with Worker's Compensation coverage also indicated) along with the first payment (20% ) must be received within thirty (30) days after billing; otherwise, security deposit will be forfeit and date released.
- Tickets will not be released until the above requirements are met.
- Thirty (30) days prior to the first day of the event, the second payment (40%) of the estimated bill will be due.
- Seven (7) days prior to the first day of the event, the third payment (40%) of the estimated bill will be due.
- Payment of the final bill is due 30 days after the receipt of the bill.
- A minimum of \$40.00 per bounced check will be assessed.
- All late payments will be assessed 1.5% per day.
- Settlement from the proceeds of ticket sales handled by the Strand box office shall occur within two (2) weeks from the date of the last performance.
- Please make all checks payable to **Strand Ventures, Inc.**, 400 Clifton Avenue, Lakewood, New Jersey 08701.

Revised 11/10